JOB OPPORTUNITIES IN PHILIPPINES

Company Background
UnionPay International is a subsidiary of China UnionPay which focuses on its international business.

By cooperation with over 200 banks and associations worldwide, the UnionPay international network has enabled card acceptance in over 140 countries and regions to date. The company provides quality, efficient and secure cross-border payment services to the world’s largest cardholders group with the goal of providing convenient and localized service to an increasing number of overseas UnionPay cardholders.

Job Description:
Business Development Manager/Asst. Manager (Mandarin-Chinese speaking)
This position requires a results driven individual to be part of the team. He/She is responsible for enhancing UnionPay services for Philippine member banks and affiliates. And reporting to the Makati representative office in the Philippines.

Major Accountabilities:
- Full-time job role
- Coordinate with Philippine partner banks concerning UnionPay marketing activities.
- Supervise engagements with marketing agencies and suppliers.
- Conduct market research on promoting UnionPay acceptance in the Philippines
- Handle administrative concerns dealing with UnionPay Shanghai HQ documentation and approvals
- Participate in special projects as requested by Management.

Education:
- Bachelor’s degree or above in related discipline
- Fluent in spoken and written Filipino, English and Chinese (Mandarin) is mandatory

Skills/Experience/Knowledge:
- Must be between ages 22 to 29 year old
- Preferred to have 1 to 4 years related work experience in business development, sales, marketing or finance (working experience at an international bankcard organization is an advantage)
- Must possess excellent communication and relationship management skills.
- The ability to work within a multicultural and matrix environment.
- Must be willing to travel on regular basis to domestic and international locations.

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